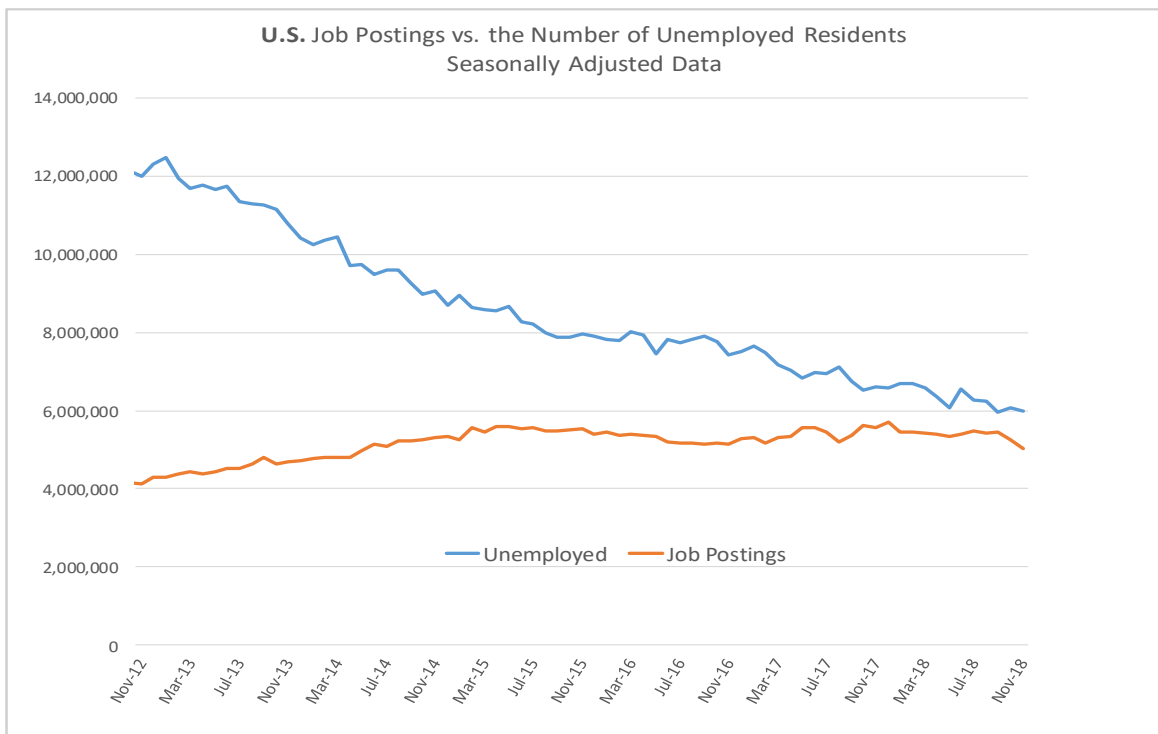
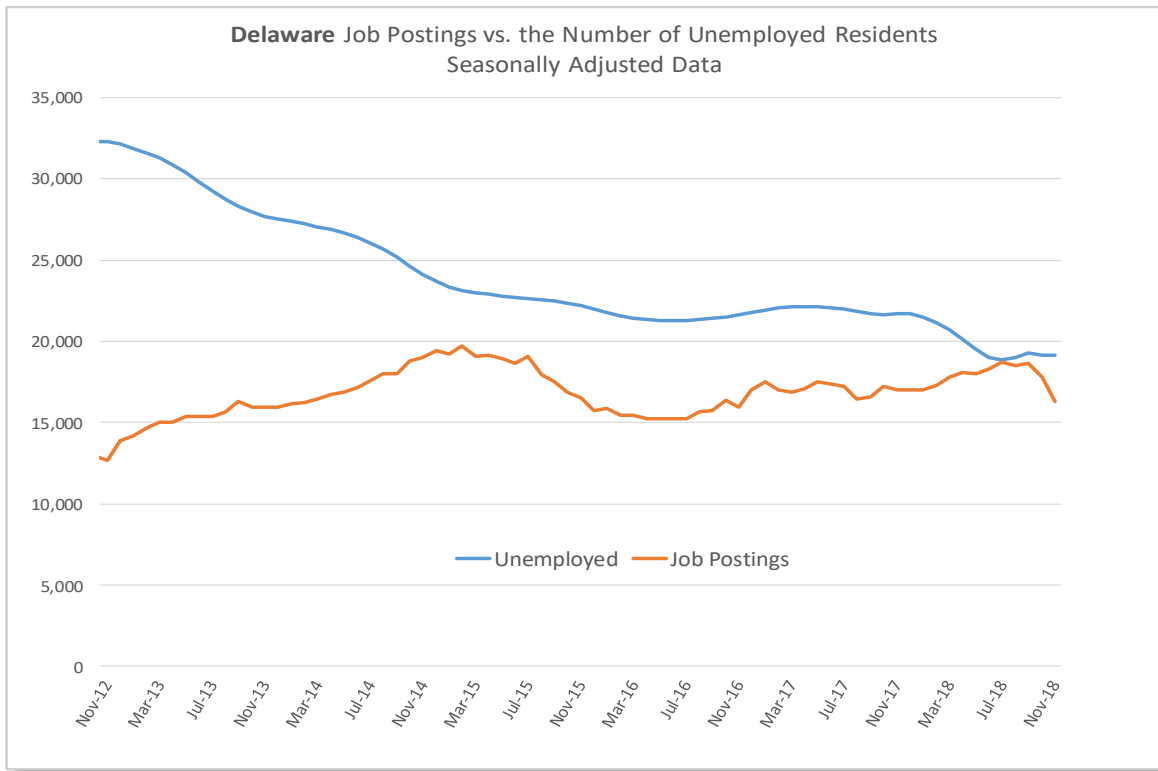




## Delaware Help Wanted Online Ads – November 2018\*

There were 16,316 online Delaware job postings in November, a decrease of 1,449 (8.2 percent) from the previous month. The number of job postings was 712 (4.2 percent) below the level from November 2017.

\*Delaware Unemployed Residents as of previous month.



## Job Postings by County for Delaware

County	Number of Job Postings		Over-the-Year Change	
	Nov. 2018	Nov. 2017	Level	Percent
New Castle County	11,028	12,014	-986	-8.9%
Kent County	2,598	2,695	-97	-3.7%
Sussex County	2,366	2,390	-24	-1.0%
Unspecified	1,667	1,260	407	24.4%

### Top 10 Certifications November 2018

#### Top 10 Hard Skills November 2018

Type
Freight+
Microsoft Office
Microsoft PowerPoint
Structured Query Language
Quality Assurance
Investment Banking
Recruitment Advertising
Java
Software Development
Cyber Security

Type
Commercial Driver's License
Driver's License
Class A Commercial Drivers License
Certified Registered Nurse
Continuing Education
HAZMAT
Certification in Cardiopulmonary Resuscitation
Accounting
Associate in Reinsurance
Basic Life Support

#### Top 10 Soft Skills November 2018

Type
Oral and Written Communication
Integrity
Problem Solving
Marketing
Detail Oriented
Team-Oriented, Teamwork
Customer Service Oriented
Project Management
Creativity
Self-Starting / Self-Motivated

### Top 50 Employers with Most Job Postings for Delaware - November 2018

Employer	Postings	Employer	Postings
JPMorgan Chase & Co.	699	Waste Management	90
Christiana Care	466	Barclays	90
Dupont	276	Toronto-Dominion Bank	87
State of Delaware	246	UPS	84
University of Delaware	199	Walgreens	82
Beebe Medical Center	196	Domino's	78
Perdue Farms, Inc.	193	Humana Inc.	78
M&T Bank	193	Amazon	77
Bank of America	188	CDM Smith	75
AstraZeneca	177	CVS Health	74
Nemours	176	The Chemours Company	72
CitiBank	173	Wells Fargo	71
Pioneer Hi-bred	172	Bayada	70
Bayhealth Medical Center	167	Computer Sciences Corporation	68
Food Lion	150	Compass Group	68
McDonald's Corporation	133	Universal Health Services	66
U.S. Bank	124	Corporation Service Company	65
Royal Farms	123	General Electric	64
Mountaire Farms	118	Brandywine School District	63
Agilent	108	Nanticoke Health Services	63
Capital One	98	Aramark Corporation	60
St. Francis Health	98	AutoZone, Inc.	58
Macy's	96	Sears Holdings Corporation	57
Lowe's	95	Delaware State University	56
Hertrich Family of Automobile Dealerships	92	Incyte Corporation	54

**Top 50 Occupations with Most Job Postings for Delaware - November 2018**

<b>Occupation</b>	<b>Postings</b>
Registered Nurses	737
First-Line Supervisors of Retail Sales Workers	704
Retail Salespersons	693
Software Developers, Applications	480
Financial Managers, Branch or Department	420
Customer Service Representatives	353
Heavy and Tractor-Trailer Truck Drivers	343
First-Line Supervisors of Food Preparation and Serving Workers	307
First-Line Supervisors of Office and Administrative Support Workers	286
Marketing Managers	264
Management Analysts	255
Stock Clerks, Sales Floor	194
Maintenance and Repair Workers, General	182
Computer User Support Specialists	181
Accountants	177
Cashiers	165
Market Research Analysts and Marketing Specialists	162
Network and Computer Systems Administrators	161
Information Technology Project Managers	159
Nursing Assistants	158
Light Truck or Delivery Services Drivers	156
Sales Representatives, Services, All Other	154
Security Guards	154
Managers, All Other	154
Combined Food Preparation and Serving Workers, Including Fast Food	153
Information Security Analysts	151
Computer Systems Analysts	150
Social and Human Service Assistants	147
First-Line Supervisors of Production and Operating Workers	143
General and Operations Managers	134
Computer and Information Systems Managers	129
Financial Analysts	127
Medical and Health Services Managers	125
Web Developers	123
Computer Systems Engineers/Architects	123
Industrial Engineers	122
Cooks, Restaurant	118
Sales Agents, Financial Services	113
Physicians and Surgeons, All Other	111
Food Preparation Workers	109
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	109
Sales Managers	108
Business Operations Specialists, All Other	107
Medical Scientists, Except Epidemiologists	107
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	107
Licensed Practical and Licensed Vocational Nurses	106
Stock Clerks- Stockroom, Warehouse, or Storage Yard	104
Automotive Specialty Technicians	104
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	104
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	103

Source (all data): The Confidence Board, Help Wanted Online.

The Confidence Board's Help Wanted Online (HWOL) measures the number of new, unduplicated job ads, from over 16,000 sources online. HWOL reviews the online job ads regularly to remove any duplicate ads from being reported. Because the placing of job ads represents the intent of employers to hire, the data series serves as a measure of employer demand for labor. Job ads can be classified by such categories as occupation, industry, and geography.