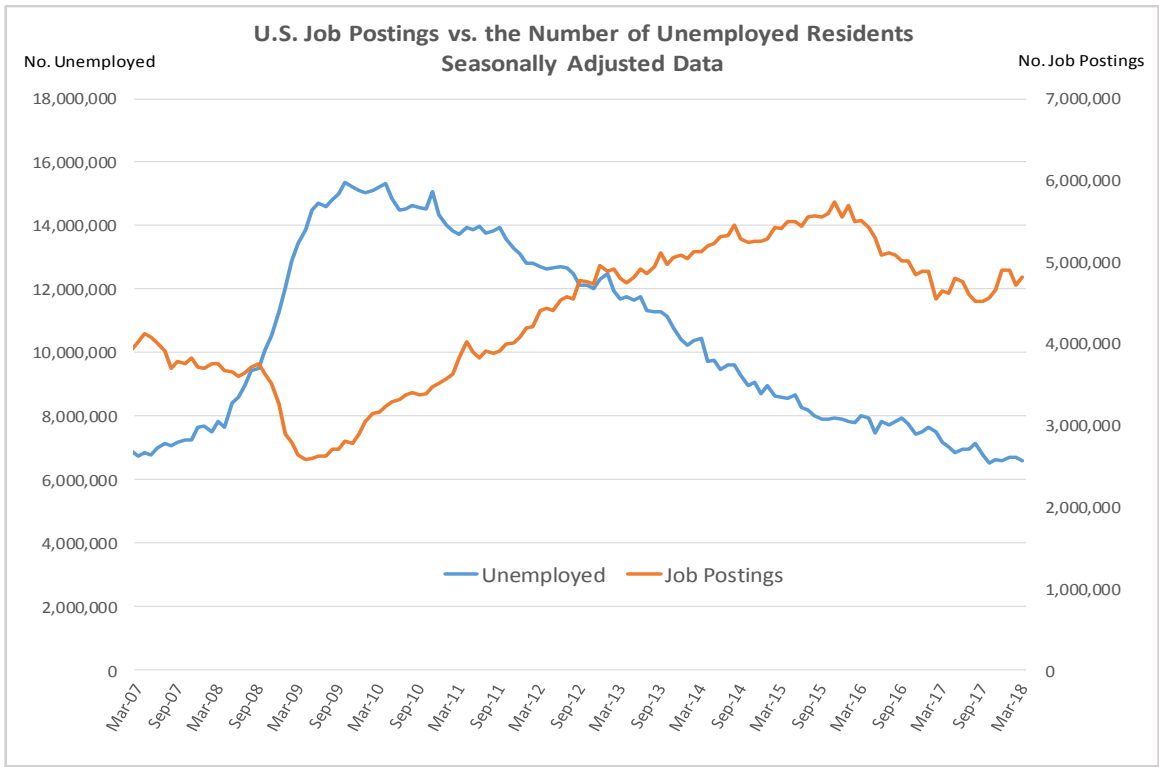
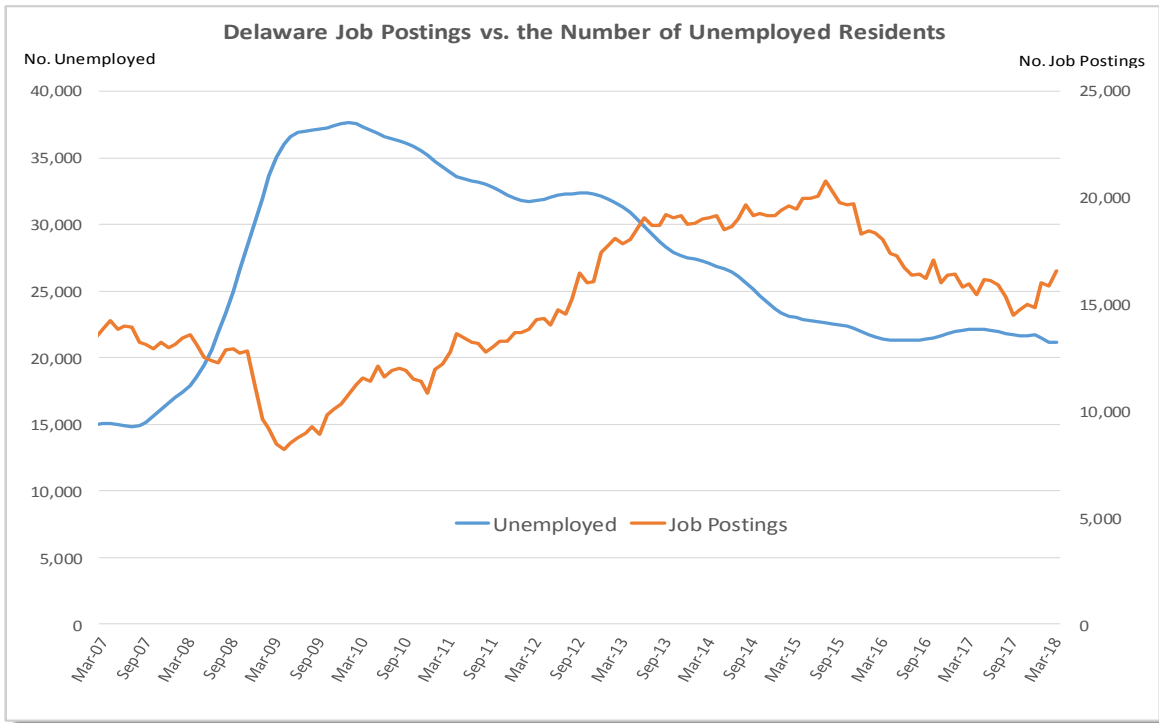




Delaware Help Wanted Online Ads – March 2018

There were 16,590 online Delaware job postings in March, an increase of 718 (4.5 percent) from the previous month. The number of job postings was 620 (3.9 percent) above the level from March 2017.



Job Postings by County for Delaware

County	Number of Job Postings		Over-the-Year Change	
	Mar. 2018	Mar. 2017	Level	Percent
New Castle County	11,643	11,554	89	0.8%
Kent County	3,001	2,377	624	20.8%
Sussex County	1,787	1,951	-164	-9.2%
Unspecified	692	916	-224	-32.4%

Top 10 Certifications

Mar. 2018

Top 10 Hard Skills Mar. 2018

Type
Freight+
Microsoft Office
Structured Query Language
Tractor-Trailers
Investment Banking
Quality Assurance
Java
Big Data
Pediatrics
Transaction Processing

Type
Commercial Driver's License
Driver's License
Certified Registered Nurse
HAZMAT
Resuscitation
Accounting
Class A Commercial Drivers License
Associate in Reinsurance
Continuing Education
DOT Medical Card

Top 10 Soft Skills Mar. 2018

Type
Oral and Written Communication
Integrity
Marketing
Problem Solving
Team-Oriented, Teamwork
Detail Oriented
Customer Service Oriented
Management Skills
Self-Starting / Self-Motivated
Organizational Skills

Top 50 Employers with Most Job Postings for Delaware - Mar. 2018

Employer	Postings	Employer	Postings
JPMorgan Chase & Co.	733	Bennett Motor Express, LLC	83
Accenture	481	Sears Holdings Corporation	82
General Electric	277	Macy's	82
M&T Bank	230	Perdue Farms, Inc.	80
University of Delaware	219	The Chemours Company	73
Randstad	214	Mercy Medical Center	72
Christiana Care	207	Capital One	71
U.S. Bank	177	HM Health Solutions	69
Dupont	171	Barclays	67
Nemours Children's Health System	162	Judge Group, Inc.	65
Robert Half International	161	Epic Health Services, Inc.	64
Kforce Professional Staffing, Inc.	151	AutoZone, Inc.	64
Lowe's	147	Alliance	64
Citibank	143	Wolters Kluwer	63
Compass Group	118	Computer Sciences Corporation	63
AstraZeneca	116	Kent General Hospital	62
Bank of America	108	Toronto-Dominion Bank	60
FieldCore	105	State of Delaware	57
Agilent	101	Boston Market Corporation	56
Walgreens	97	Uber	56
Bayhealth Medical Center	97	BlackRock Inc.	55
Kelly Services	87	PNC Financial Services	54
Bayada	86	Beebe Healthcare	51
Nemours Children's Health Care	85	Five Star Senior Living	51
CTG - Computer Task Group	83	Synerfac	48

Top 50 Occupations with Most Job Postings for Delaware - Mar. 2018

Occupation	Postings
Heavy and Tractor-Trailer Truck Drivers	747
Registered Nurses	589
Software Developers, Applications	587
Retail Salespersons	449
First-Line Supervisors of Retail Sales Workers	418
Financial Managers, Branch or Department	405
Marketing Managers	345
Computer Systems Analysts	340
Management Analysts	325
Accountants	288
Customer Service Representatives	279
Web Developers	270
First-Line Supervisors of Office and Administrative Support Workers	250
Computer User Support Specialists	225
Information Technology Project Managers	220
Maintenance and Repair Workers, General	208
Network and Computer Systems Administrators	204
Medical and Health Services Managers	191
Industrial Engineers	176
First-Line Supervisors of Food Preparation and Serving Workers	162
Software Quality Assurance Engineers and Testers	149
Computer Systems Engineers/Architects	143
Managers, All Other	143
General and Operations Managers	138
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	137
Insurance Sales Agents	137
Market Research Analysts and Marketing Specialists	135
Sales Managers	132
Speech-Language Pathologists	131
First-Line Supervisors of Mechanics, Installers, and Repairers	124
Information Security Analysts	124
Computer and Information Systems Managers	123
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	119
Financial Analysts	118
Auditors	116
Licensed Practical and Licensed Vocational Nurses	116
First-Line Supervisors of Production and Operating Workers	116
Light Truck or Delivery Services Drivers	115
Social and Human Service Assistants	113
Taxi Drivers and Chauffeurs	111
Sales Agents, Financial Services	109
Executive Secretaries and Executive Administrative Assistants	107
Computer Programmers	105
Security Guards	104
First-Line Supervisors of Non-Retail Sales Workers	104
Cashiers	102
Combined Food Preparation and Serving Workers, Including Fast Food	100
Medical Scientists, Except Epidemiologists	99
Bookkeeping, Accounting, and Auditing Clerks	92
Laborers and Freight, Stock, and Material Movers, Hand	92

Source (all data): The Confidence Board, Help Wanted Online.

The Confidence Board's Help Wanted Online (HWOL) measures the number of new, unduplicated job ads, from over 16,000 sources online. HWOL reviews the online job ads regularly to remove any duplicate ads from being reported. Because the placing of job ads represents the intent of employers to hire, the data series serves as a measure of employer demand for labor. Job ads can be classified by such categories as occupation, industry, and geography.