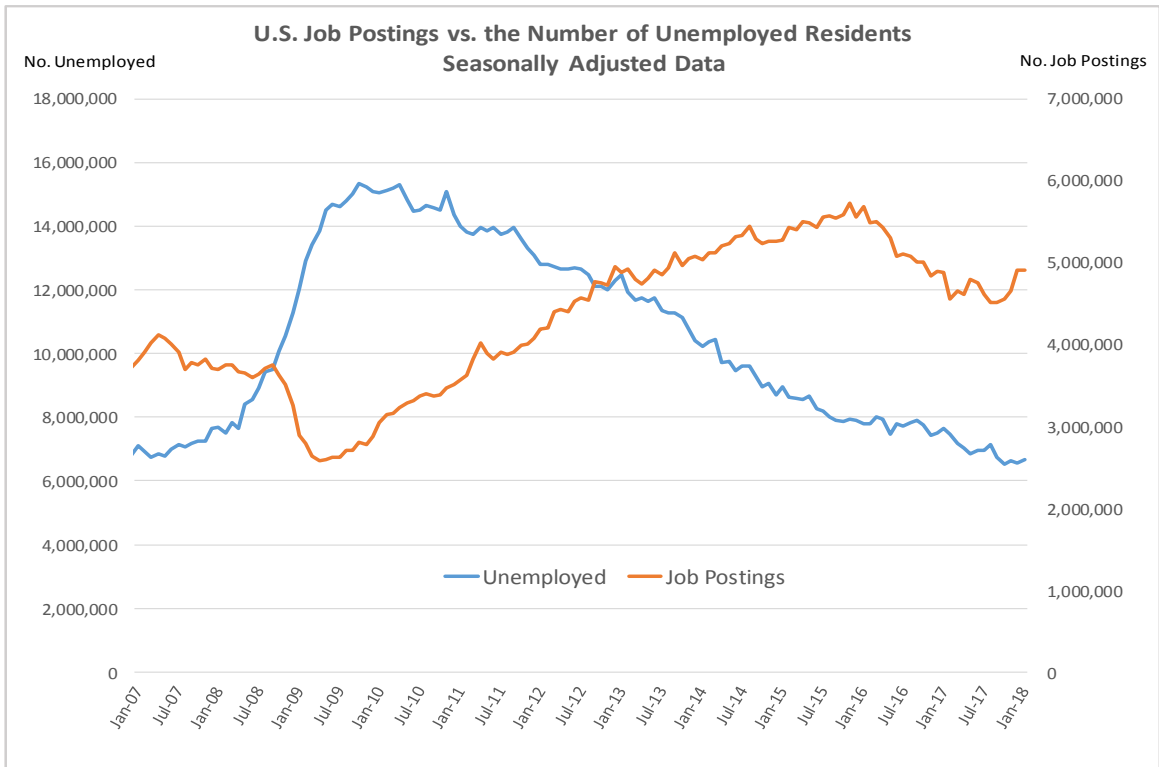
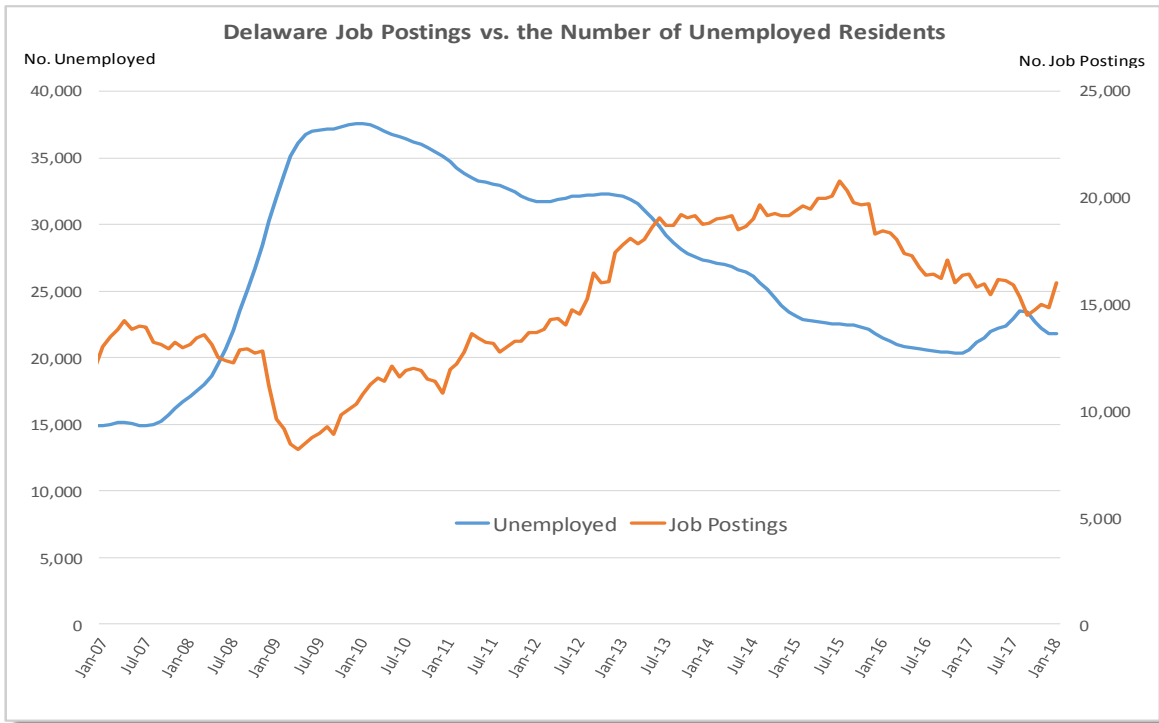




Delaware Help Wanted Online Ads – January 2018

There were 16,043 online Delaware job postings in January, an increase of 1,203 (8.1 percent) from the previous month. The number of job postings was 382 (2.3 percent) below the level from January 2017.



Job Postings by County for Delaware

County	Number of Job Postings		Over-the-Year Change	
	Jan. 2018	Jan. 2017	Level	Percent
New Castle County	8,899	10,071	-1,172	-13.2%
Kent County	2,795	2,231	564	20.2%
Sussex County	1,384	1,745	-361	-26.1%
Unspecified	815	879	-64	-7.9%

Top 10 Certifications

Jan. 2018

Top 10 Hard Skills Jan. 2018

Type
Freight+
Structured Query Language
Tractor-Trailers
Investment Banking
Java
Quality Assurance
Microsoft Office
Transaction Processing
Big Data
Quality Control

Type
Commercial Driver's License
Driver's License
Scaled Agile Framework
Certified Purchasing Manager
HAZMAT
Certified Registered Nurse
DOT Medical Card
Certification in Cardiopulmonary Resuscitation
Accounting
Tanker and Hazmat Endorsement

Top 10 Soft Skills Jan. 2018

Type
Oral and Written Communication
Integrity
Marketing
Team-Oriented, Teamwork
Problem Solving
Detail Oriented
Owner Operator
Microsoft Office
Self-Starting / Self-Motivated
Customer Service Oriented

Top 50 Employers with Most Job Postings for Delaware - Jan. 2018

Employer	Postings	Employer	Postings
JPMorgan Chase & Co.	576	Mercy Medical Center	68
IBM	421	Comphealth Inc.	64
Accenture	376	AutoZone, Inc.	64
General Electric	242	Kelly Services	63
University of Delaware	183	Mountaire Farms	63
Lowe's	178	Barclays	62
M&T Bank	177	The Chemours Company	62
U.S. Bank	156	Aramark Corporation	57
Randstad	154	Boston Market Corporation	56
Kforce Professional Staffing, Inc.	143	Toronto-Dominion Bank	55
AstraZeneca	138	Bayada	52
Robert Half International	135	System One	51
Soliant	120	Judge Group, Inc.	51
Compass Group	118	Synerfac	47
Bank of America	107	UPS	47
CitiBank	100	Weatherby Healthcare	46
Dupont	88	Christiana Care	46
Epic Health Services, Inc.	84	BlackRock Inc.	46
Walgreens	81	Wolters Kluwer	46
FieldCore	81	Amazon	43
Sears Holdings Corporation	79	Capital One	43
Bayhealth Medical Center	76	PNC Financial Services	42
Heartland Express, Inc.	75	Accountemps	41
Perdue Farms, Inc.	69	Waste Management	40
Agilent	68	Gap Inc.	39

Top 50 Occupations with Most Job Postings for Delaware - Jan. 2018

Occupation	Postings
Heavy and Tractor-Trailer Truck Drivers	610
Software Developers, Applications	517
Retail Salespersons	435
Registered Nurses	406
First-Line Supervisors of Retail Sales Workers	356
Financial Managers, Branch or Department	332
Management Analysts	331
Marketing Managers	310
Computer Systems Analysts	297
Accountants	261
Web Developers	233
Customer Service Representatives	231
Network and Computer Systems Administrators	210
First-Line Supervisors of Office and Administrative Support Workers	191
Computer User Support Specialists	171
Information Technology Project Managers	167
First-Line Supervisors of Food Preparation and Serving Workers	162
Speech-Language Pathologists	152
Maintenance and Repair Workers, General	139
Industrial Engineers	131
Computer Systems Engineers/Architects	131
Computer Programmers	126
Sales Managers	125
First-Line Supervisors of Production and Operating Workers	122
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	120
Medical and Health Services Managers	117
Managers, All Other	115
Financial Analysts	114
Market Research Analysts and Marketing Specialists	108
Information Security Analysts	102
Sales Representatives, Services, All Other	100
General and Operations Managers	99
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	98
Executive Secretaries and Executive Administrative Assistants	96
Software Quality Assurance Engineers and Testers	96
Light Truck or Delivery Services Drivers	91
Sales Agents, Financial Services	90
Auditors	89
First-Line Supervisors of Mechanics, Installers, and Repairers	89
Computer and Information Systems Managers	89
First-Line Supervisors of Non-Retail Sales Workers	89
Licensed Practical and Licensed Vocational Nurses	88
Medical Scientists, Except Epidemiologists	87
Social and Human Service Assistants	87
Cashiers	85
Combined Food Preparation and Serving Workers, Including Fast Food	84
Physical Therapists	83
Security Guards	80
Food Service Managers	78
First-Line Supervisors of Transportation and Material-Moving Machine and Vehicle Operators	77

Source (all data): The Confidence Board, Help Wanted Online.

The Confidence Board's Help Wanted Online (HWOL) measures the number of new, unduplicated job ads, from over 16,000 sources online. HWOL reviews the online job ads regularly to remove any duplicate ads from being reported. Because the placing of job ads represents the intent of employers to hire, the data series serves as a measure of employer demand for labor. Job ads can be classified by such categories as occupation, industry, and geography.